AUGUST SPEAKER SERIES
VIRTUAL

Erik Pedersen  Imagene Harris  Tara Risewick

Programs, Partnerships, and Best Practices with NetWork Kansas
Entrepreneurship - Community Regional Map

- 7 E-Communities in 2007
- 69 Today
$126.7M LEVERAGED CAPITAL
845 LOANS - $27.3M - 806 BUSINESSES

BUSINESS STAGES

41% STARTUP
31% EXPANSION
22% PURCHASE

11% BUSINESS FAILURE RATE (93 OUT OF 806 BUSINESSES)
29% OF ALL LOANS HAVE PAID IN FULL

POPULATION

25-50K 14%
5-10K 10%
10-25K 23%
>50K 5%
<1K 13%
U/D 1%

INDUSTRIES

SERVICE 50%
MANUFACTURING 5%
RESTAURANT 17%
RETAIL 28%

THE E-COMMUNITY IMPACT
APR - JUN 2022

52 MALE
40 FEMALE
8 M/F PARTNERSHIP
The best way to run a business competition

Join us on our mission to inspire the next generation of entrepreneurs. Create, host, and manage your competition with VentureDash.

For more information, visit: GoVentureDash.com
171 entrepreneurs reached out for business assistance between the months of April, May & June.

598 resource partners across the state of Kansas.

18 past clients returned for assistance.

192 events added to statewide calendar.

88 located in an e-community.

Top 5 Inquiries:
- Startup assistance: 43
- Business formation: 54
- Tax questions: 19
- Licensing: 26
- Funding: 10

Top 5 Stages of Business:
- Pre-venture: 60%
- Infancy: 21%
- Expansion: 16%
- Maturity/Others: 13%

Top 5 Referrals:
- Secretary of State: 44
- Department of Revenue: 74
- Certified Development Company: 35
- Kansas BDC: 37
- Steps to Success: 49

Impact Investment Center
April - June 2022 data
BACKGROUND: SSBCI 1.0: $13.8 Million Allocation

$13.8M Allocation

$8.9M
BUSINESS LOANS
114
$15.68M+
IN LOANS

$3.9M
BUSINESS EQUITY INVESTMENTS
44
$5.39M+
IN EQUITY INVESTMENTS

$341.3M+
PRIVATE CAPITAL LEVERAGE
Exceeds 10x requirements

PARTICIPATION ACROSS LOAN & EQUITY PROGRAMS
25%
WOMEN-OWNED
17%
MINORITY-OWNED

Results as of May 2022
SSBCI 2.0: $69 Million Allocation

Loan
$42 Million

Equity
$27 Million
LOAN/EQUITY PROGRAMS

- MINORITY/WOMEN-LED STARTER LOANS
  Loan Cap: $100,000

- RURAL/URBAN DISTRESSED LOANS
  Loan Cap: $100,000

- MINORITY/WOMEN-LED GROWTH LOANS
  Loan Cap: $250,000

- COMMUNITY ASSET LOANS
  Loan Cap: $250,000

- TARGET SECTOR LOANS
  Loan Cap: $1M

SSBCI 1.0: $13.8M Allocation
• e2 Entrepreneurial Ecosystem Staff: Don Macke, Senior Vice President
• Tara Risewick, Director
• For more information, visit: EnergizingEntrepreneurs.org
What we do:

- e2 Development Framework
- Coaching
- Analytics Support
- e2 University and National Practitioner's Network
- Pathways to Rural Prosperity Podcast
THANK YOU TO OUR HOST CITY, EMPORIA!

SEPTEMBER 28-30, 2022

Email: info@networkkansas.com
Call: (877) 521-8600
Connect: @networkkansas